

2026 UT Cotton Focus Conference

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ACSA Overview



Overview

ACSA is an association of U.S. based cotton merchants, shippers, and related businesses

Market Share

ACSA members ship almost 80% of the U.S. crop and 60% of the cotton traded in the world

Primary Objective

To provide leadership to improve the efficiency and security of the trade



Non-Economist's Macro Comments

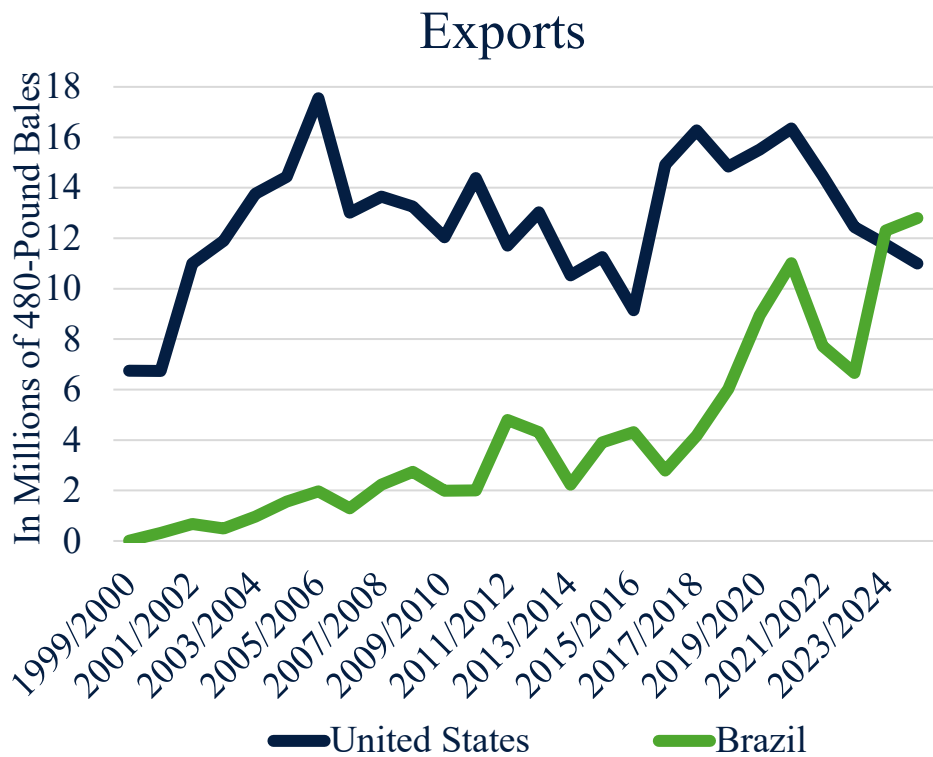
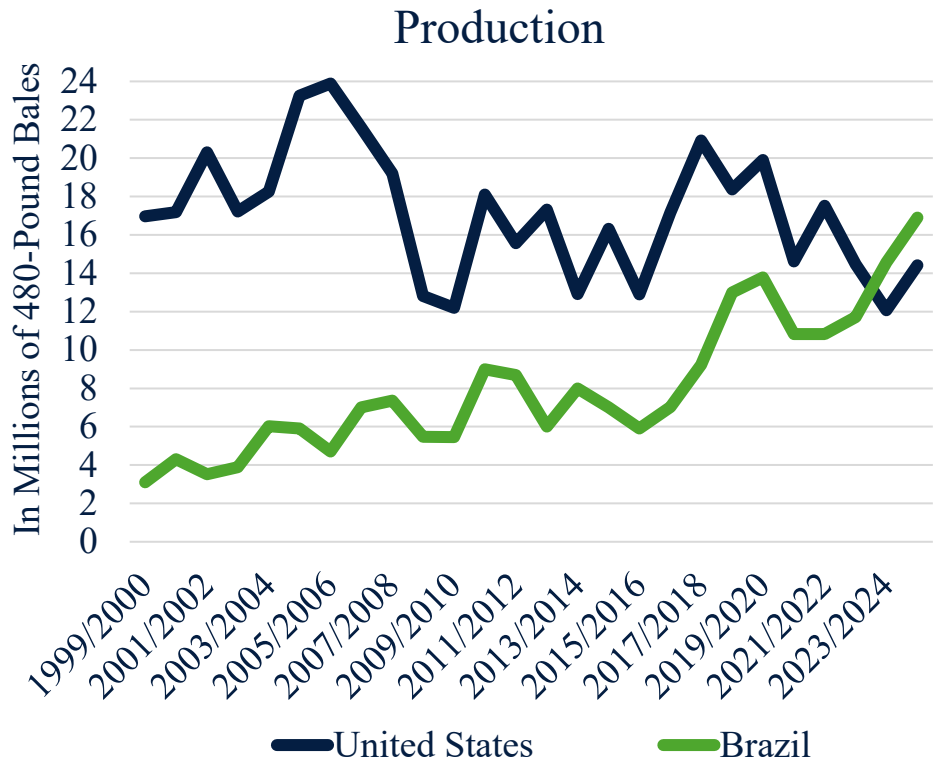
- **Fundamentals**
- **Domestic Support**
- **Market Access**
- **China**
- **Global Competitiveness**
- **Supplier of Last Resort**
- **Election Influence**



Current Competitors

- Foreign Growths
- Manmade Fiber

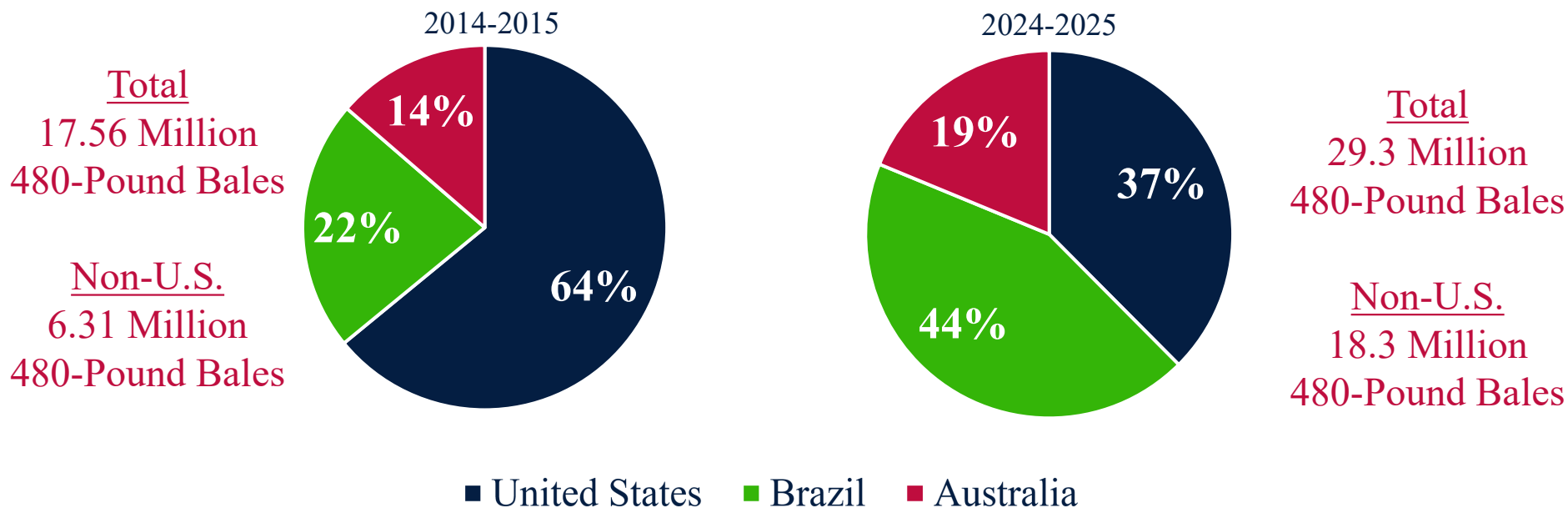
Brazil: Our Primary Competitor



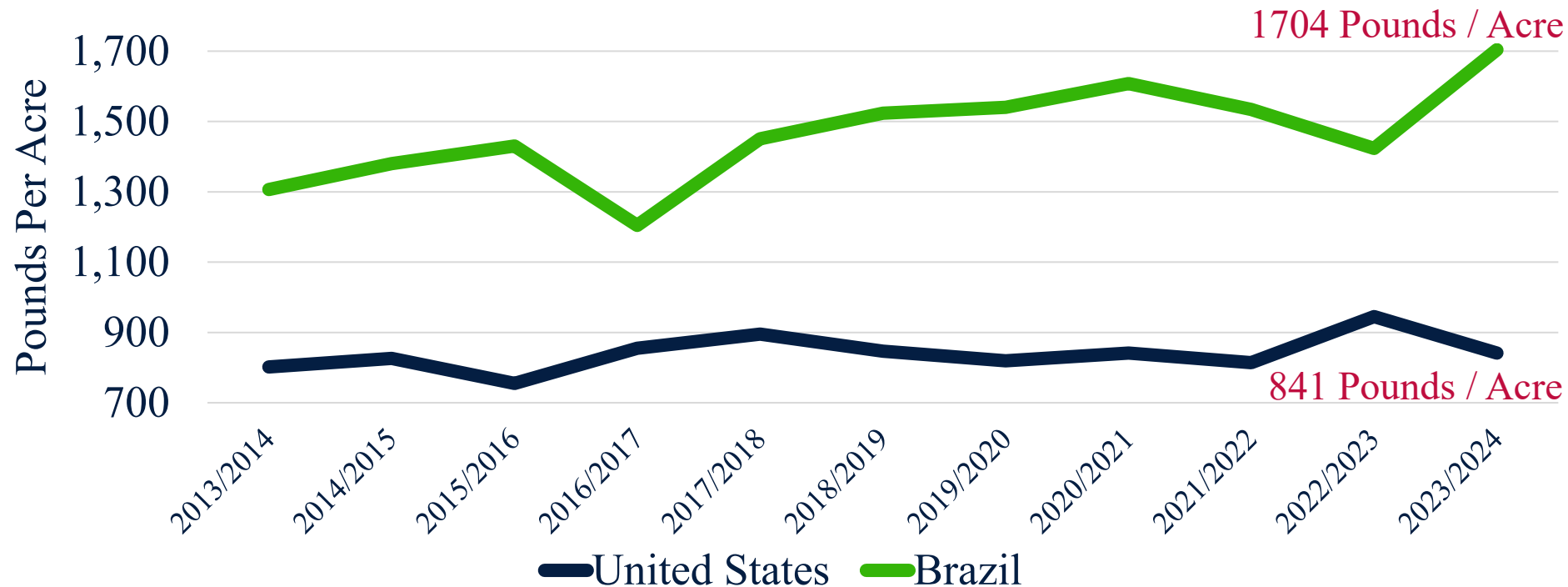
Source: U.S. Department of Agriculture as of January 2025

Increasing Competitiveness in Global Market

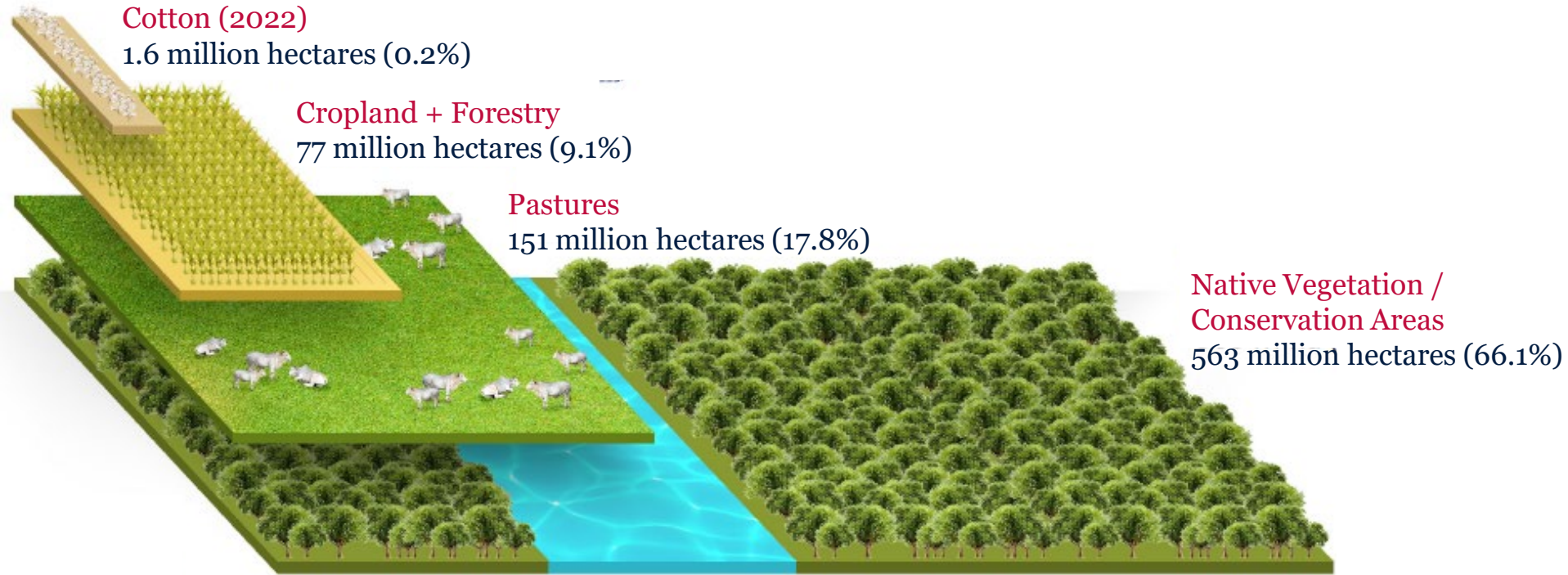
Evolution of High-Quality Cotton Exports Over the Last Decade



Brazil Versus All U.S. Upland Yields

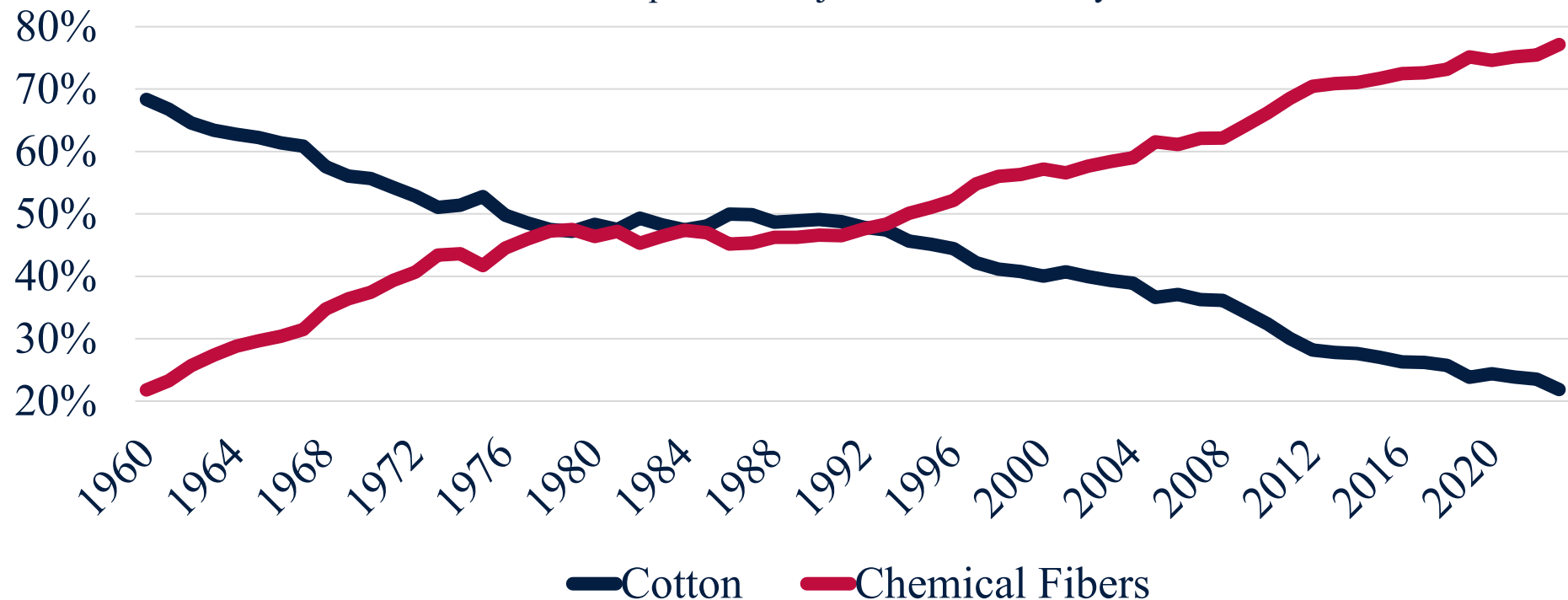


Brazil's Area Expansion



Manmade Fiber: Total Market Share

World Consumption of Major Textile Fibers by Year



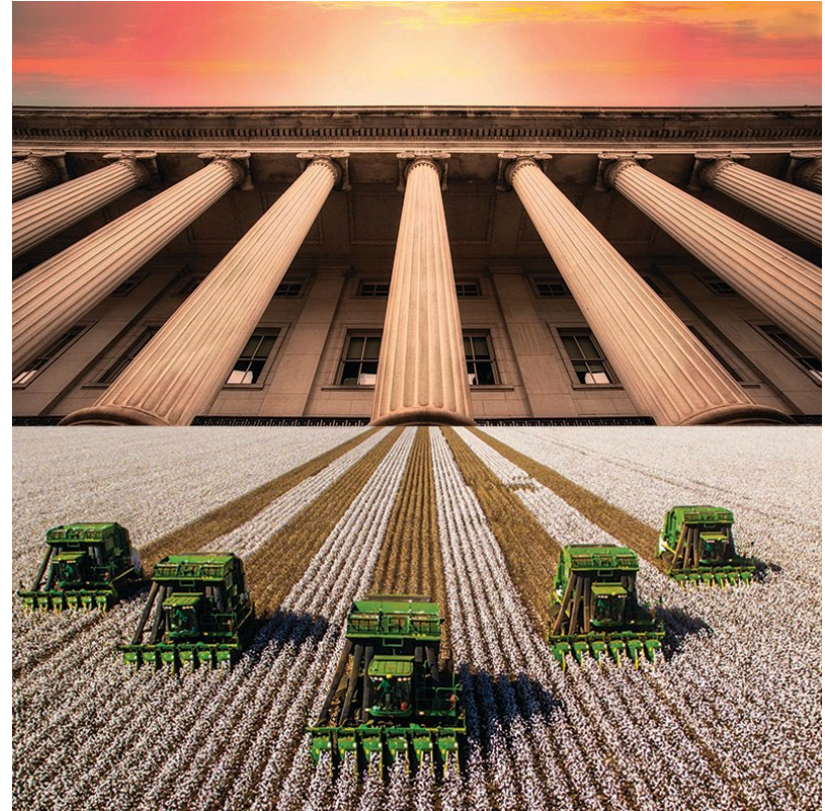
A stylized globe graphic with horizontal lines, rendered in a lighter shade of blue, positioned behind the main title text.

Addressing the Problem: Washington Agenda

- Current U.S. Policy
- Market Access
- Innovative New Policy

Leaning into Standing U.S. Policies

- Farm Bill Title One
- Supplemental Support
- Crop Insurance
- Marketing Assistance Loan

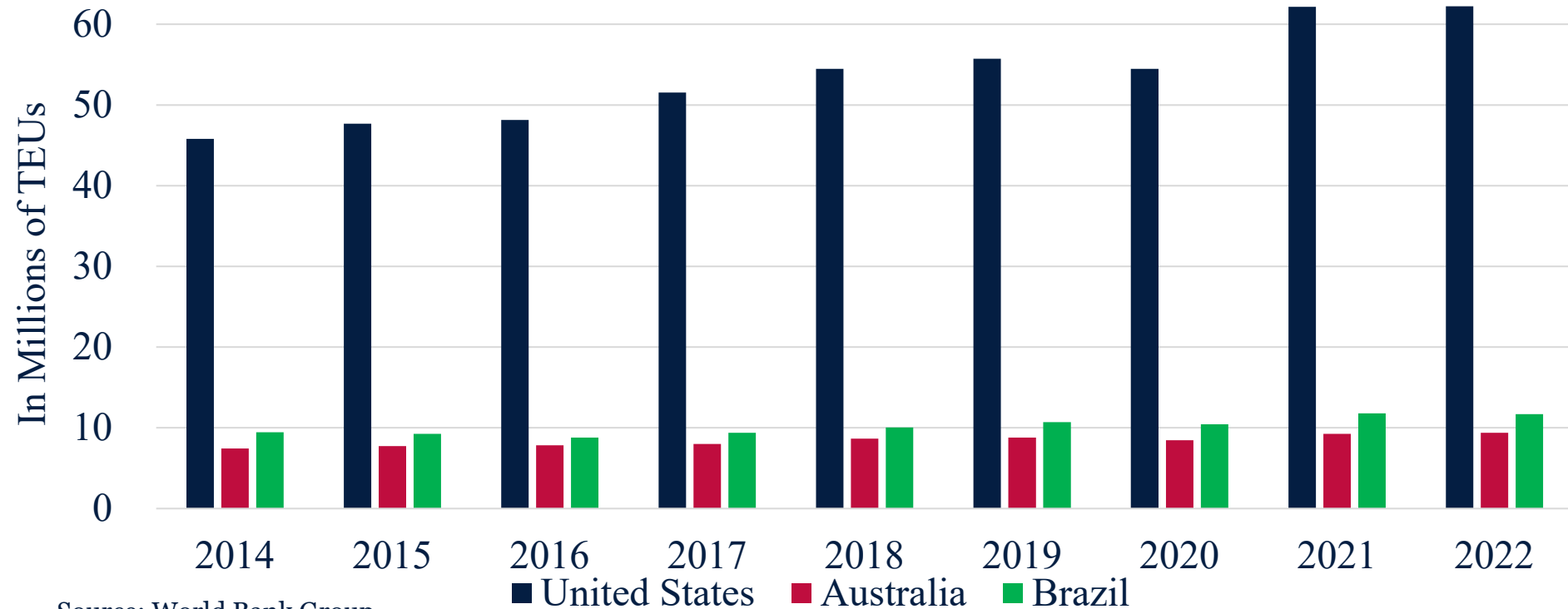


Fighting for Market Access: USTR Negotiations

	China	Vietnam	Pakistan	Turkey	India	Indonesia	Honduras	Mexico	Bangladesh	Guatemala	El Salvador	11 Countries
2015	229,013	559,438	83,257	670,423	49,572	345,739	23,898	957,932	90,271	97,456	163,796	3,270,795
2016	997,816	1,049,686	521,820	536,495	384,469	670,762	6,867	980,373	162,856	103,920	134,168	5,549,231
2017	1,921,159	1,624,395	1,000,288	824,314	336,241	839,513	12,050	934,883	614,084	80,497	134,237	8,321,660
2018	1,676,359	2,229,832	777,105	405,198	232,061	1,003,866	38,657	1,035,874	751,724	155,322	171,537	8,477,534
2019	1,903,824	2,149,664	1,281,286	712,086	504,111	706,910	58,151	881,685	813,718	151,747	176,325	9,339,505
2020	3,629,111	1,772,007	853,056	639,316	232,399	590,658	63,592	833,056	604,844	116,515	155,193	9,489,746
2021	2,877,187	876,080	1,262,096	1,312,696	235,208	297,291	75,613	917,027	394,598	172,849	176,100	8,596,745
2022	1,923,395	769,376	1,785,508	1,195,341	202,624	258,495	138,547	894,508	596,091	229,800	185,496	8,179,181
2023	3,043,929	494,870	1,336,788	537,731	86,609	199,722	158,035	723,499	486,762	145,560	175,483	7,388,986
2024	656,358	1,114,225	1,410,394	616,098	389,651	167,796	257,018	594,976	305,376	233,617	197,877	5,943,388
2025	176,616	1,720,059	626,697	537,242	341,402	233,692	266,535	551,669	358,055	188,048	191,415	5,191,430

Innovating Policy Landscape: Leveraging Power of U.S. Consumer

Twenty-Foot Equivalent Unit (TEU) Throughput

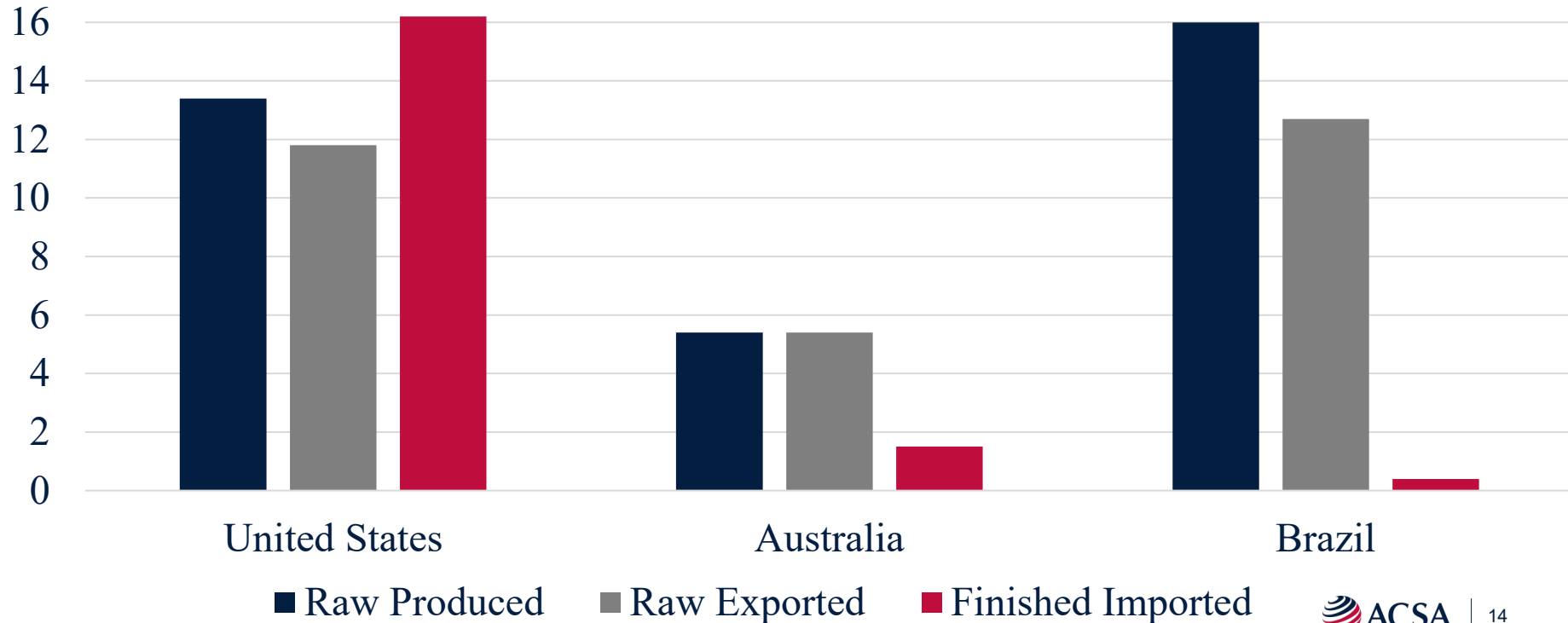


Source: World Bank Group

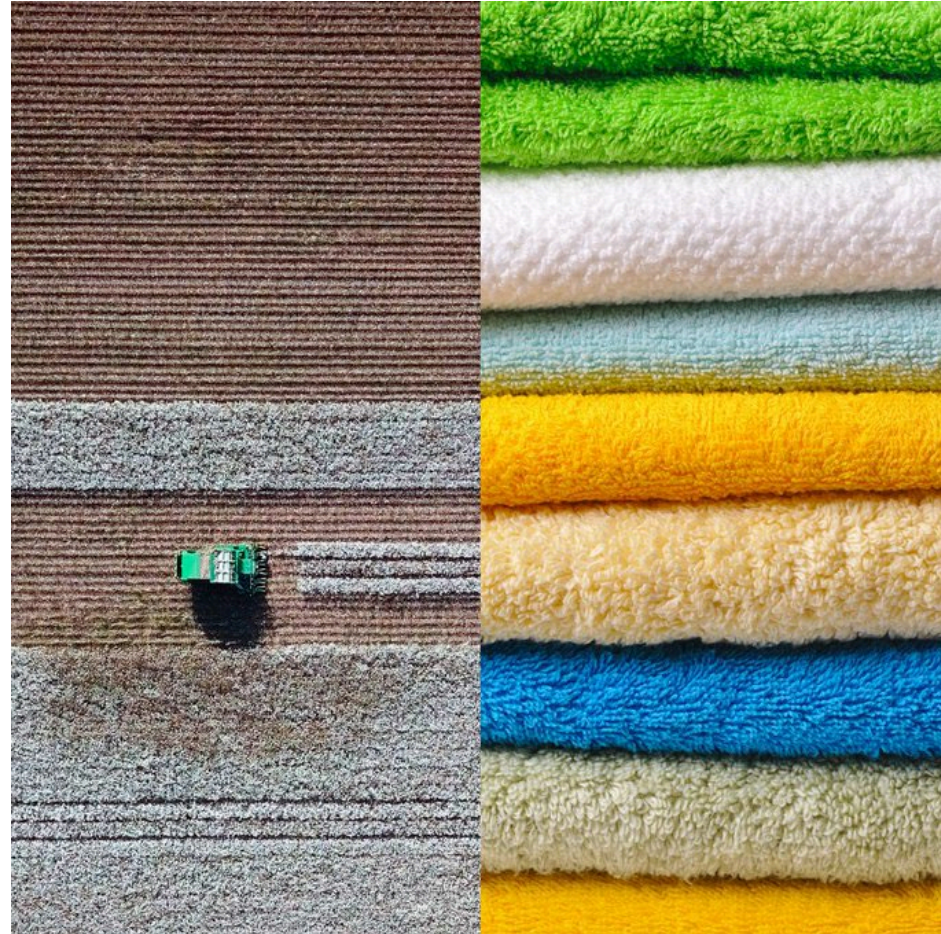
Innovating Policy Landscape: Leveraging Power of U.S. Consumer

Cotton Raw Cotton Exports and Return of Finished Textiles in 2024

In Millions of 480-Pound Bales



**Buying American
Cotton Act
S. 1919 & HR. 7230**



**Learn More about
How to Contact
Congress About
BACA**





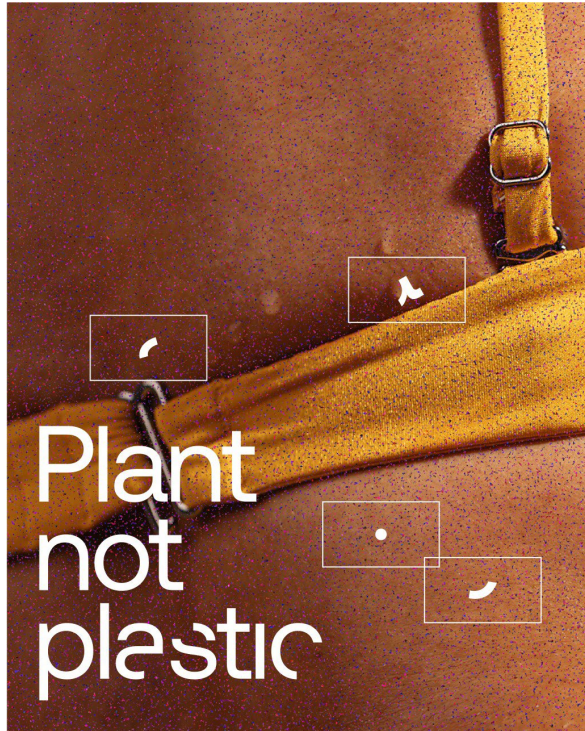
Addressing the Problem: Industry Agenda

- Education on Microplastics
- Plant Not Plastic Campaign
- Choose Cotton. Choose Health. Initiative
- ACSA Guide to Cotton Products

Thousands of Health Studies of Negative Impacts of Microplastics



Bold Ambassadors for Cotton: Plant Not Plastic Campaign



Synthetic fabrics have real consequences. Microplastic particles have been found in the lungs, bloodstream, and brain.

Plant
not
plastic

Choose Cotton.
Choose Health.

The news is everywhere... Microplastics are harmful to not only the environment but humans' health. What are microplastics? Where do they come from? What are the risks? And what are our alternatives?



Case Western

Summary: Found regional stroke and hypertension prevalence rises with increased microplastic sediment levels. Identified dose-dependence between environmental microplastics and vascular disease.

Yang et al., M

Summary: Hi
Acute Corona

JACC Review

Summary: Co
compromise.

Harvard Hear

Summary: Stu
arterial sampl

Ullah et al., E

Summary: Re
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Solution – Co

By choosing
lower human
time-tested fil

Toxics (MDPI), *Maternal-Fetal Microplastic Transfer Study*, 2024 ([Link](#))

Summary: Detected microplastics in maternal blood, cord blood, and meconium. Provided strong evidence of prenatal exposure. Emphasized need for reproductive toxicity research.

ScienceDirect Review, *Human Health Impacts of Nano/Microplastics*, 2024 ([Link](#))

Summary: Comprehensive review on plastic-related health risks. Summarized data on inflammation, oxidative stress, DNA damage, and immune modulation.

THE
MAHA
REPORT

American children's exposure to environmental chemicals

The cumulative load of thousands of synthetic chemicals that our children are exposed to through the food they eat, the water they drink, and the air they breathe may pose risks to their long-term health, including neurodevelopmental and endocrine effects.

- Over 40,000 chemicals are registered for use in the U.S.⁴⁸
- Pesticides, microplastics, and dioxins are commonly found in the blood and urine of American children and pregnant women—some at alarming levels.^{49 50 51}
- Children are particularly vulnerable to chemicals during critical stages of development—in utero, infancy, early childhood, and puberty. Research suggests that for some chemicals, this cumulative load of exposures may be driving higher rates of chronic childhood diseases.^{52 53 54}

Microplastics: plastic fragments less than 5 millimeters in size used frequently in products such as clothing, medicine, and shower gels.²⁷⁷ One single-site study in 2025 showed that the concentration found in Americans' brain tissue increased by 50% between 2016 and 2024.²⁷⁸ Some studies have additionally found that microplastics often carry endocrine-disrupting chemicals that interfere with hormonal development and potentially trigger early puberty—especially in girls—and heighten the risks of obesity, infertility, and hormone-related cancers.²⁷⁹

^{280 281}

Phthalates: used primarily to make plastics more flexible, durable, and long-lasting, are found in vinyl flooring, food packaging, dust, personal care products, medical devices, and synthetic fabrics. Research shows continuous exposure to certain phthalates can trigger hormone dysregulation and reproductive and developmental problems for babies in-utero and infants.²⁹¹ The FDA has restricted the use of several phthalates in food packaging and industry has discontinued use over time.²⁹²

Importantly, the Executive Order establishing the MAHA Commission directed the involved agencies to work with farmers to ensure that United States food is the healthiest, most abundant, and most affordable in the world. American farmers are critical partners in the success of the Make America Healthy Again agenda. All the involved agencies are therefore committed to ensuring not just the survival, but the prosperity, of American Farmers. American farmers rely on these products, and actions that further regulate or restrict crop protection tools beyond risk-based and scientific processes set forth by Congress must involve thoughtful consideration of what is necessary for adequate protection, alternatives, and cost of production. Precipitous changes in agricultural practices could have an adverse impact on American agriculture and the domestic and global food supply. The federal government will continue to regularly review the safety of these important crop protection tools.

**Support Your Own
Industry**

Choose Cotton.



**ACSA's Guide to Brands
and Retailers Carrying
Cotton Products**

**Follow us on X
@CottonShippers**

Thank you.

