



2020 West Tennessee Grain & Soybean Producers Conference



Moderator Tracey Sullivan, UT Extension Western Region ANR & 4-H Program Leader

7:45-8:45 Registration, Coffee, & Donuts

8:00-8:45 Visit Sponsor Trade Show

8:45-9:00 **Welcome**

Tim Cross, Ph.D., Sr. Vice President & Sr. Vice Chancellor, University of Tennessee

Building 1

2018 Farm Bill Sign Up: Changes & Implications for Crop Insurance, ARC/PLC

Aaron Smith, Ph.D., Crop Marketing Specialist, UT Extension

Building 2

A-Soil Testing for Precision Ag: What We Know and What We Don't

Joshua McGrath, Ph.D., Associate Extension Professor, Soil Management, University of Kentucky

B-The 1980's Called and They Want Their Weeds Back

Larry Steckel, Ph.D., Weed Specialist, UT Extension

C-The ROI on Insecticide, Fungicide, and Nematicide Seed Treatments

*Heather Kelly, Ph.D., Plant Pathologist, UT Extension
Scott Stewart, Ph.D., IPM Specialist, UT Extension*

9:46-10:00 Visit Sponsor Trade Show

10:00-10:46

Building 1

Tips for Preparing Farm Taxes

Brennis Craddock, CPA, Chief Operating Officer, TN Farm Bureau

Building 2

A-Soil Testing for Precision Ag: What We Know and What We Don't

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10:46-10:55 Visit Sponsor Trade Show

Building 1

11:00-11:46

Coaching, Motivating, and Retaining Good Employees

Wesley Tucker, Field Specialist in Agricultural Business, Missouri University

11:46-12:00

TN Corn Promotional Council Introduction and Update

Carol Reed, Executive Director, TCPC

12:00-1:15 Lunch (National Guard Armory)

Building 1

1:15-1:30

Recognition of TN Soybean Yield Contest Winners

Parks Wells, Executive Director, TSPC

1:30-3:00

Filter the Kool-Aid Before You Drink It

Robert Nielsen, Ph.D., Extension Corn Specialist & Professor of Agronomy, Purdue University

3:00 Door Prizes

Thank you to our 2020 Sponsors

Ag Launch

Pete Nelson, Schuyler Dalton

AgriGold Hybrids Initiative

Will Parker, Chad Stanfield, Ben Mullins,
Tyson Greene, Matt Smith

AgXplore

Phillip Reynolds

Alliance Ag Equipment

Joe Wall, Mark Fortenberry, Patrick Wright

Arysta LifeScience

Nathan Wilmore

BASF

Elizabeth Lague, Greg Stapleton,
Wes Rodgers, Bo Cranford

Bayer

Kenny Hamm

Beck's Hybrids

Chris Forsythe

Bunge North America

Annie Copeland

Circle S Farm Supply

Josh Stafford

Consolidated Agri Products, LLC

Shane Hamilton

DeltAg Formulations

Layne Dunlap, Mark Morton, Brent White

DowDuPont & Mycogen Seeds

Luke Knight

NRCS & Dyer County Soil

Conservation District

Josh Phillips, Mendy Carnell,
Tammy James, Emily Pope

Dyer County USDA/ FSA Service Center

Lou Anne Turner, Don Smith

Farm Credit

Farmers Business Network

Les Riley

First Citizens National Bank

Brent Neal, Matt Ross

First Community Bank Heartland

Scott Foster

Gear Heads Lubes

Bobby Blood, Stacey Blood

Helena Agri

Steve Greenway

Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development.
University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating.
UT Extension provides equal opportunities in programs and employment.

Hurt Seed Company

Trey Hurt – President, Ray Hurt - Vice Presi-

Claire Caldbeck, Brian Caldbeck

Sanders/Pinnacle Ag

Simmons Bank

Tracye Fender, David Spencer

Stratton Seed Company

Michelle McDaniel

Synthetic Materials

Clint Ellis

TN AgrAbility

Joetta White

TN Corn Promotional Council

Carol Reed

TDA-Consumer & Industry Services

Chad Hayes

TDA-TAEP

Rachel McKee Taylor, Kathy Moore

TN Farm Bureau Federation

Stefan Maupin, Joe McKinnon,
Matt Fennel

TN Farmers Co-op

Trevor Smith, Brandon Sheridan

TN Soybean

Promotion Council

Parks Wells

TN Valley Resources, Inc.

Harry Craft

Tyson Local Grain Services

Bruce Williams

UniSouth Genetics, Inc

Stacy Burwick, Mathew Young, Scott Vann

UT MANAGE Program

Danny Morris

Valent USA

Don Zarecor

Tennessee Tractor Valley Irrigation

Water Well Solutions

Justin Miller, Tre Gaines

Timac Agro USA

John Hopson

Warren Seed

Lanny Warren

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Thursday, February 6th

Dyer County Fairgrounds

Real. Life. Solutions.™

WESTERN REGION
UTEXTENSION
INSTITUTE OF AGRICULTURE
THE UNIVERSITY OF TENNESSEE